



# Monthly Reports & Financial Results

AS OF MAY 31, 2019



# VALLEY COMMUNICATIONS ASSOCIATION

## MONTHLY REPORTS & FINANCIAL RESULTS AS OF MAY 31, 2019



**COMMUNICATIONS SALES DATA**

HIGH-SPEED BROADBAND	PRICE	MAY19 CUSTOMERS			APR19 CUSTOMERS			MAR19 CUSTOMERS			MAY19 REVENUE			APR19 REVENUE			MAR19 REVENUE		
		TOTAL	VEA	VCA	TOTAL	VEA	VCA	TOTAL	VEA	VCA	TOTAL	VEA	VCA	TOTAL	VEA	VCA	TOTAL	VEA	VCA
Res Wireless	\$49.95	8,661	8,336	325	8,660	8,325	335	8,454	8,127	327	\$469,767	\$452,424	\$17,343	\$472,203	\$454,023	\$18,180	\$460,478	\$443,087	\$17,392
Res Basic Fiber	\$49.95	544	532	12	530	518	12	505	494	11	\$36,213	\$35,533	\$681	\$36,463	\$35,582	\$881	\$34,834	\$34,065	\$769
Res Premium Fiber	\$84.95	22	22	-	20	20	-	20	20	-	\$1,844	\$1,844	\$0	\$1,874	\$1,874	\$0	\$1,842	\$1,842	\$0
Res Premium +	\$109.95	9	9	-	6	6	-	3	3	-	\$948	\$948	\$0	\$844	\$844	\$0	\$360	\$360	\$0
Res Platinum	\$149.95	2	2	-	1	1	-	1	1	-	\$65	\$65	\$0	\$65	\$65	\$0	\$150	\$150	\$0
Bus Wireless	\$49.95	192	179	13	202	186	16	204	188	16	\$15,080	\$13,956	\$1,124	\$14,763	\$13,701	\$1,062	\$15,823	\$14,503	\$1,319
Bus LT	\$59.95	11	9	2	9	7	2	8	5	3	\$657	\$448	\$210	\$663	\$453	\$210	\$576	\$317	\$259
Bus Micro Business	\$94.95	43	39	4	40	36	4	36	31	5	\$4,459	\$4,079	\$380	\$4,106	\$3,726	\$380	\$3,573	\$3,187	\$386
Bus Business Lite	\$149.95	81	69	12	80	68	12	80	68	12	\$12,737	\$10,823	\$1,914	\$12,401	\$10,482	\$1,919	\$12,791	\$10,871	\$1,919
Bus Basic	\$599.95	27	13	14	26	12	14	26	12	14	\$14,814	\$7,774	\$7,039	\$14,239	\$7,199	\$7,039	\$14,239	\$7,199	\$7,039
Bus Premium	\$749.95	13	7	6	13	7	6	13	7	6	\$9,599	\$5,250	\$4,350	\$9,599	\$5,250	\$4,350	\$9,599	\$5,250	\$4,350
Bus Platinum	\$1,499.95	5	3	2	5	3	2	5	3	2	\$6,150	\$3,150	\$3,000	\$6,150	\$3,150	\$3,000	\$6,150	\$3,150	\$3,000
Carrier Wholesale - 500 Mg	\$1,200.00	6	1	5	6	1	5	6	1	5	\$7,200	\$1,200	\$6,000	\$7,200	\$1,200	\$6,000	\$7,200	\$1,200	\$6,000
Carrier Wholesale - 1GB	\$1,800.00	-	-	-	-	-	-	-	-	-	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Carrier Bus 10GB	\$2,500.00	1	-	1	1	-	1	1	-	1	\$2,500	\$0	\$2,500	\$2,500	\$0	\$2,500	\$2,500	\$0	\$2,500
Carrier Bus1GB	\$1,850.00	4	-	4	4	-	4	4	-	4	\$5,920	\$0	\$5,920	\$5,920	\$0	\$5,920	\$5,920	\$0	\$5,920
Carrier Bus20Mb	\$89.95	-	-	-	-	-	-	-	-	-	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other BB											\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total High-Speed Broadband</b>		<b>9,621</b>	<b>9,221</b>	<b>400</b>	<b>9,603</b>	<b>9,190</b>	<b>413</b>	<b>9,366</b>	<b>8,960</b>	<b>406</b>	<b>\$587,953</b>	<b>\$537,492</b>	<b>\$50,461</b>	<b>\$588,989</b>	<b>\$537,548</b>	<b>\$51,441</b>	<b>\$576,035</b>	<b>\$525,181</b>	<b>\$50,854</b>
<b>VOIP</b>																			
Res VOIP	\$19.95	260	260	-	262	262	-	246	246	-	\$6,763	\$6,763	\$0	\$6,964	\$6,964	\$0	\$6,483	\$6,483	\$0
Bus Analog	\$19.95	47	42	5	42	37	5	42	37	5	\$2,284	\$2,154	\$130	\$1,978	\$1,849	\$130	\$1,914	\$1,787	\$127
Bus VOIP	\$24.95	54	-	54	50	-	50	49	-	49	\$5,129	\$0	\$5,129	\$4,938	\$0	\$4,938	\$4,796	\$0	\$4,796
VOIP Discount	(\$5.00)	-	-	-	-	-	-	-	-	-	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other VOIP											\$521	\$0	\$521	\$432	\$0	\$432	\$388	\$0	\$388
<b>Total VOIP</b>		<b>361</b>	<b>302</b>	<b>59</b>	<b>354</b>	<b>299</b>	<b>55</b>	<b>337</b>	<b>283</b>	<b>54</b>	<b>\$14,697</b>	<b>\$8,917</b>	<b>\$5,780</b>	<b>\$14,312</b>	<b>\$8,813</b>	<b>\$5,500</b>	<b>\$13,582</b>	<b>\$8,270</b>	<b>\$5,311</b>
Router Leased	\$4.95	3,623	-	3,623	3,532	-	3,532	3,386	1	3,385	\$17,448	\$0	\$17,448	\$17,285	\$0	\$17,285	\$16,387	(\$15)	\$16,402
Other											\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Broadband Vacation Charge	\$5.00	89	83	6	59	57	2	54	52	2	\$346	\$331	\$15	\$255	\$245	\$10	\$234	\$224	\$10
VOIP Vacation Charge	\$5.00	2	2	-	1	1	-	1	1	-	\$5	\$5	\$0	\$5	\$5	\$0	\$5	\$5	\$0
IPTV Vacation Charge	\$5.00	-	-	-	-	-	-	-	-	-	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Vacation Charge</b>		<b>91</b>	<b>85</b>	<b>6</b>	<b>60</b>	<b>58</b>	<b>2</b>	<b>55</b>	<b>53</b>	<b>2</b>	<b>\$351</b>	<b>\$336</b>	<b>\$15</b>	<b>\$260</b>	<b>\$250</b>	<b>\$10</b>	<b>\$239</b>	<b>\$229</b>	<b>\$10</b>

**VALLEY COMMUNICATION ASSOCIATION**  
**CONSOLIDATED INCOME STATEMENT - UNAUDITED**  
**PERIOD ENDED MAY 31, 2019**

	YTD(MAY) 2018	YTD(MAY) 2019	YTD(MAY) BUD	MAY 2019	2019 VS 2018		2019 VS BUD	
					Dollars	%	Dollars	%
					REVENUE - INTERNET	2,112,762	2,871,740	3,113,129
COST OF SALES - INTERNET	1,247,258	1,224,841	1,116,051	295,011	22,417	1.8%	(108,790)	-9.7%
<b>GROSS MARGINS - INTERNET</b>	<b>865,505</b>	<b>1,646,899</b>	<b>1,997,078</b>	<b>312,546</b>	<b>781,394</b>	<b>90.3%</b>	<b>(350,179)</b>	<b>-17.5%</b>
REVENUE - IPTV	74,065	(611)	-	-	(74,676)	-100.8%	(611)	0.0%
COST OF SALES - IPTV	261,506	111,689	-	19,020	149,816	57.3%	(111,689)	0.0%
<b>GROSS MARGINS - IPTV</b>	<b>(187,441)</b>	<b>(112,301)</b>	<b>-</b>	<b>(19,020)</b>	<b>75,140</b>	<b>40.1%</b>	<b>(112,301)</b>	<b>0.0%</b>
REVENUE - VOIP	15,779	64,245	28,012	14,911	48,465	307.1%	36,233	129.3%
COST OF SALES - VOIP	94,776	78,780	77,630	11,671	15,995	16.9%	(1,151)	-1.5%
<b>GROSS MARGINS - VOIP</b>	<b>(78,997)</b>	<b>(14,536)</b>	<b>(49,618)</b>	<b>3,241</b>	<b>64,461</b>	<b>81.6%</b>	<b>35,082</b>	<b>70.7%</b>
VEEK REVENUE	10,690	10,905	10,000	2,064	215	2.0%	905	9.0%
SMART HOME REVENUE	-	-	-	-	0	0.0%	0	0.0%
<b>TOTAL REVENUE</b>	<b>2,213,296</b>	<b>2,946,278</b>	<b>3,151,141</b>	<b>624,532</b>	<b>732,982</b>	<b>33.1%</b>	<b>(204,863)</b>	<b>-6.5%</b>
<b>TOTAL COST OF SALES</b>	<b>1,603,539</b>	<b>1,415,311</b>	<b>1,193,680</b>	<b>325,701</b>	<b>188,229</b>	<b>11.7%</b>	<b>(221,630)</b>	<b>-18.6%</b>
<b>GROSS MARGINS</b>	<b>609,757</b>	<b>1,530,967</b>	<b>1,957,461</b>	<b>298,831</b>	<b>921,210</b>	<b>151.1%</b>	<b>(426,493)</b>	<b>-21.8%</b>
MAINTENANCE EXPENSE	10,527	34,966	9,661	4,124	(24,440)	-232.2%	(25,306)	-261.9%
CONSUMER ACCOUNTS EXPENSE	125,341	137,146	113,113	27,831	(11,805)	-9.4%	(24,033)	-21.2%
CUSTOMER SERVICE (VEEK) EXPENSE	2,431	-	-	-	2,431	100.0%	0	0.0%
SALES EXPENSE	158,966	98,531	141,383	11,461	60,434	38.0%	42,851	30.3%
ADMIN AND GENERAL EXPENSE	1,466,050	358,303	931,661	64,322	1,107,746	75.6%	573,358	61.5%
<b>TOTAL CONTROLLABLE COSTS</b>	<b>1,763,314</b>	<b>628,947</b>	<b>1,195,818</b>	<b>107,739</b>	<b>1,134,367</b>	<b>64.3%</b>	<b>566,871</b>	<b>47.4%</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>3,366,853</b>	<b>2,044,257</b>	<b>2,389,498</b>	<b>433,440</b>	<b>1,322,596</b>	<b>39.3%</b>	<b>345,241</b>	<b>14.4%</b>
DEPRECIATION & AMORT EXPENSE	2,593,098	2,089,444	2,070,502	417,625	503,654	19.4%	(18,942)	-0.9%
TAX EXPENSE-OTHER	2,326	57,551	-	9,592	(55,225)	-2374.4%	(57,551)	0.0%
INTEREST EXPENSE	357,667	269,752	268,134	50,953	87,915	24.6%	(1,618)	-0.6%
INT CHARGED TO CONST					0	0.0%	0	0.0%
OTHER DEDUCTIONS	714	(283)	-	(116)	997	139.6%	283	0.0%
<b>TOTAL EXPENSES</b>	<b>6,320,659</b>	<b>4,460,722</b>	<b>4,728,134</b>	<b>911,495</b>	<b>1,859,937</b>	<b>29.4%</b>	<b>267,412</b>	<b>5.7%</b>
<b>NET MARGIN</b>	<b>(4,107,362)</b>	<b>(1,514,444)</b>	<b>(1,576,993)</b>	<b>(286,963)</b>	<b>2,592,918</b>	<b>63.1%</b>	<b>62,549</b>	<b>4.0%</b>
<b>EBITDA</b>	<b>(1,154,271)</b>	<b>902,303</b>	<b>761,643</b>	<b>191,208</b>	<b>2,056,574</b>	<b>178.2%</b>	<b>140,661</b>	<b>18.5%</b>

# VALLEY COMMUNICATION ASSOCIATION

## BALANCE SHEET - UNAUDITED

AS OF MAY 31, 2019

ASSETS AND OTHER DEBITS		LIABILITIES AND OTHER CREDITS	
1. Total Plant in Service	\$41,043,393	30. Memberships	\$0
2. Construction Work in Progress	\$4,471,454	31. Patronage Capital	\$0
<b>3. Total Plant (1+2)</b>	<b>\$45,514,847</b>	32. Operating Margins - Prior Years	(\$15,949,632)
4. Accum. Prov for Deprec and Amort	\$10,601,409	33. Operating Margins - Current Year	(\$1,865,112)
<b>5. Net Plant (3-4)</b>	<b>\$34,913,438</b>	34. Non-Operating Margins	\$0
<b>14. Total Other Property &amp; Investments</b>	<b>\$0</b>	35. Other Margins & Equities	\$45,000,000
15. Cash-General Funds	\$15,241	<b>36. Total Margins &amp; Equities (30 thru 35)</b>	<b>\$27,185,257</b>
16. Cash-Construction Funds-Trustee	\$0	40. Long-Term Debt - Other(Net)	\$0
17. Special Deposits	\$0	<b>43. Total Long-Term Debt</b>	<b>\$0</b>
18. Temporary Investments	\$0	44. Obligations Under Capital Leases	\$5,276,784
19. Notes Receivable - Net	\$0	<b>46. Total Other Noncurrent Liabilities</b>	<b>\$5,276,784</b>
20. Accounts Receivable Trade	\$435,395	47. Notes Payable	\$0
21. Accounts Receivable - Net Other	\$0	48. Accounts Payable	\$5,085,172
23. Materials & Supplies	\$2,013,576	49. InterCompany payable	\$0
24. Prepayments	\$33,895	50. Current Maturities Long-Term Debt	\$0
25. Other Current & Accrued Assets	\$0	52. Current Maturities Capital Leases	\$3,289,427
<b>26. Total Current &amp; Accrued Assets</b>	<b>\$2,498,108</b>	53. Other Current & Accrued Liabilities	\$117
28. Deferred Debits	\$3,425,211	<b>54. Total Current &amp; Accrued Liabilities</b>	<b>\$8,374,717</b>
		56. Deferred Credits	\$0
<b>29. Total Assets &amp; Other Debits</b>	<b>\$40,836,758</b>	<b>57. Total Liabilities &amp; Other Credits</b>	<b>\$40,836,758</b>

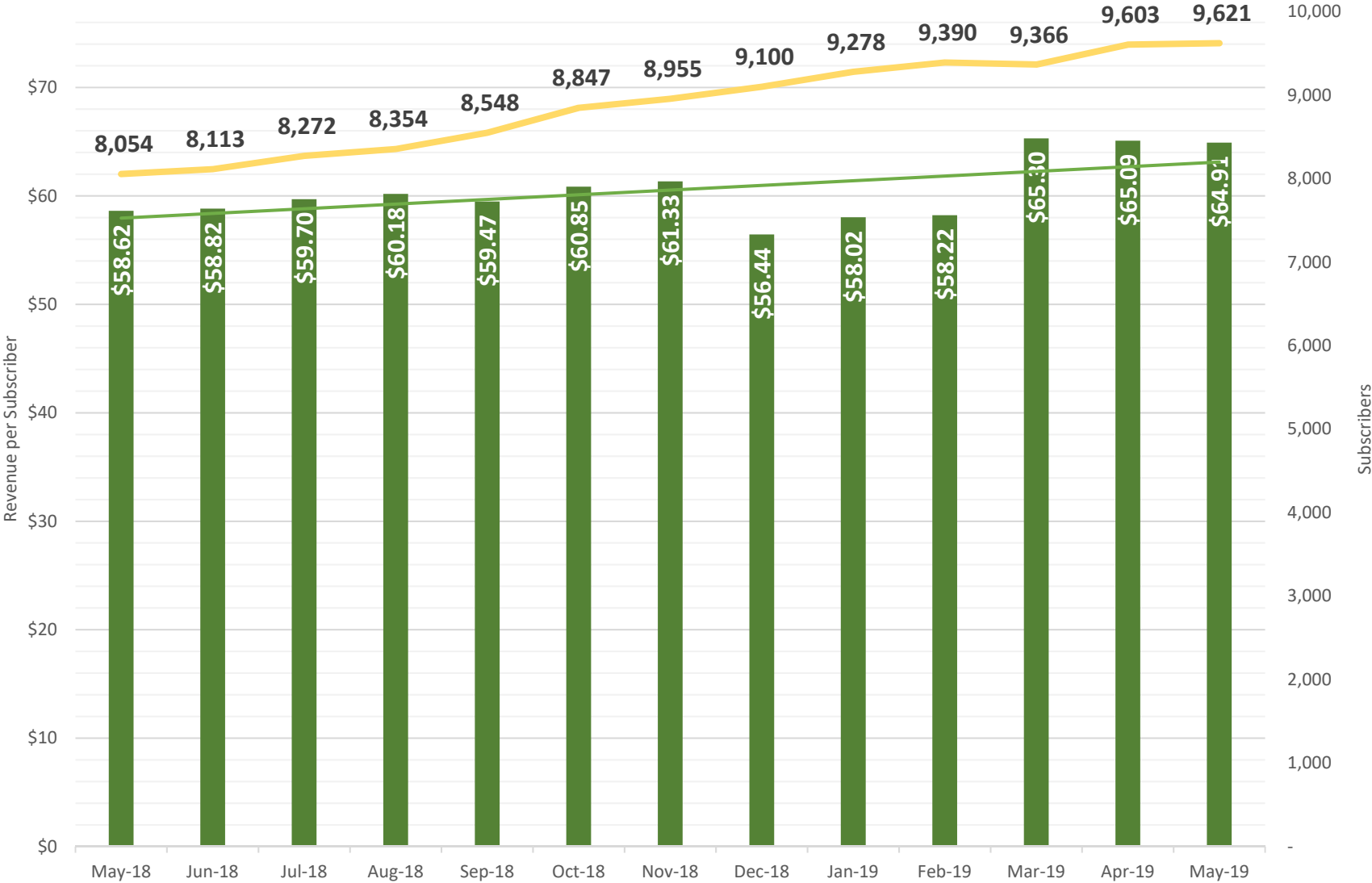
# 13 Month Broadband Revenues and Subscribers

Broadband Revenue Subscribers

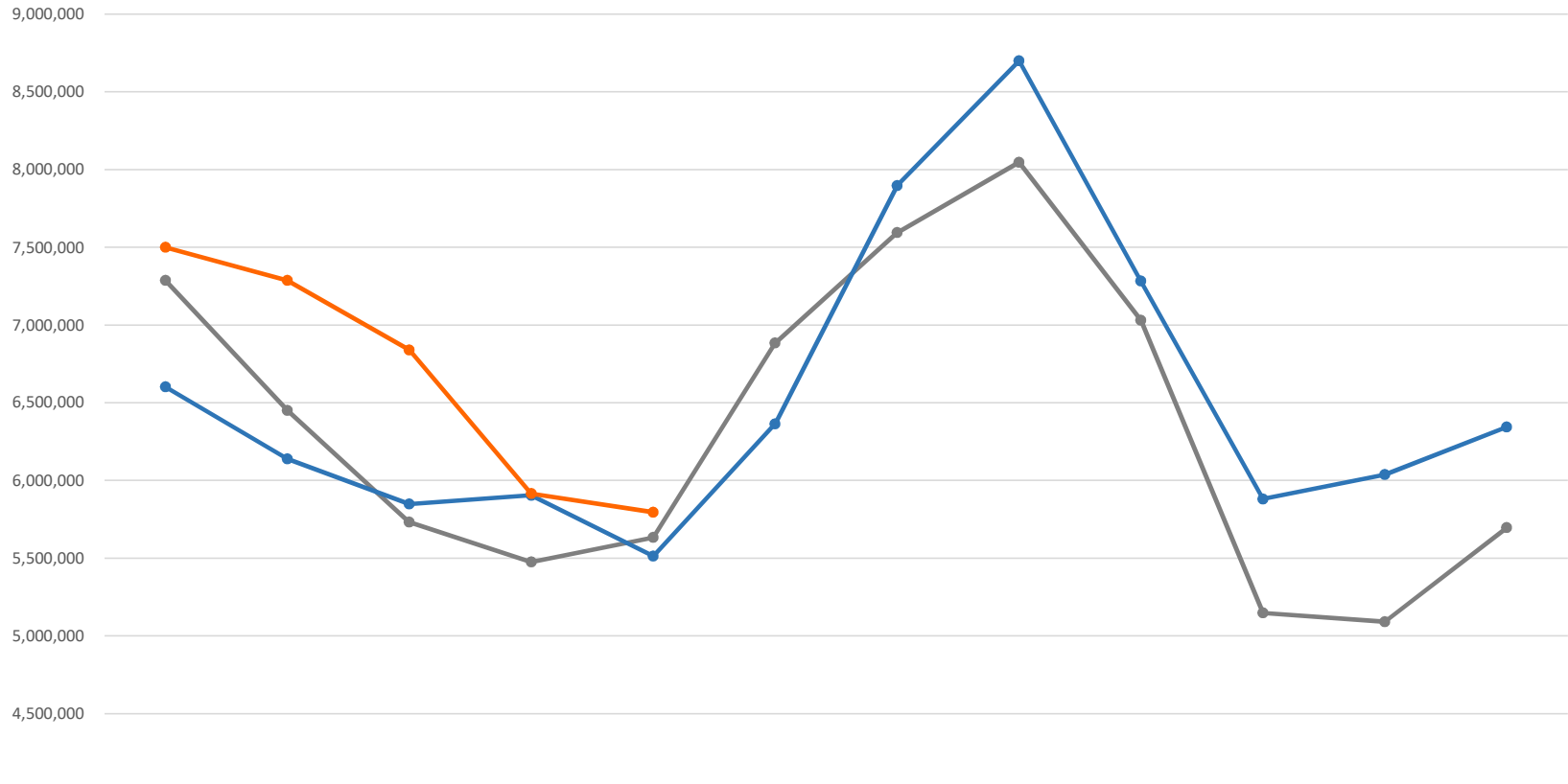


# 13 Month Broadband Revenue and Subscriber Growth

Revenue Per Sub    Subscribers    Linear (Revenue Per Sub)



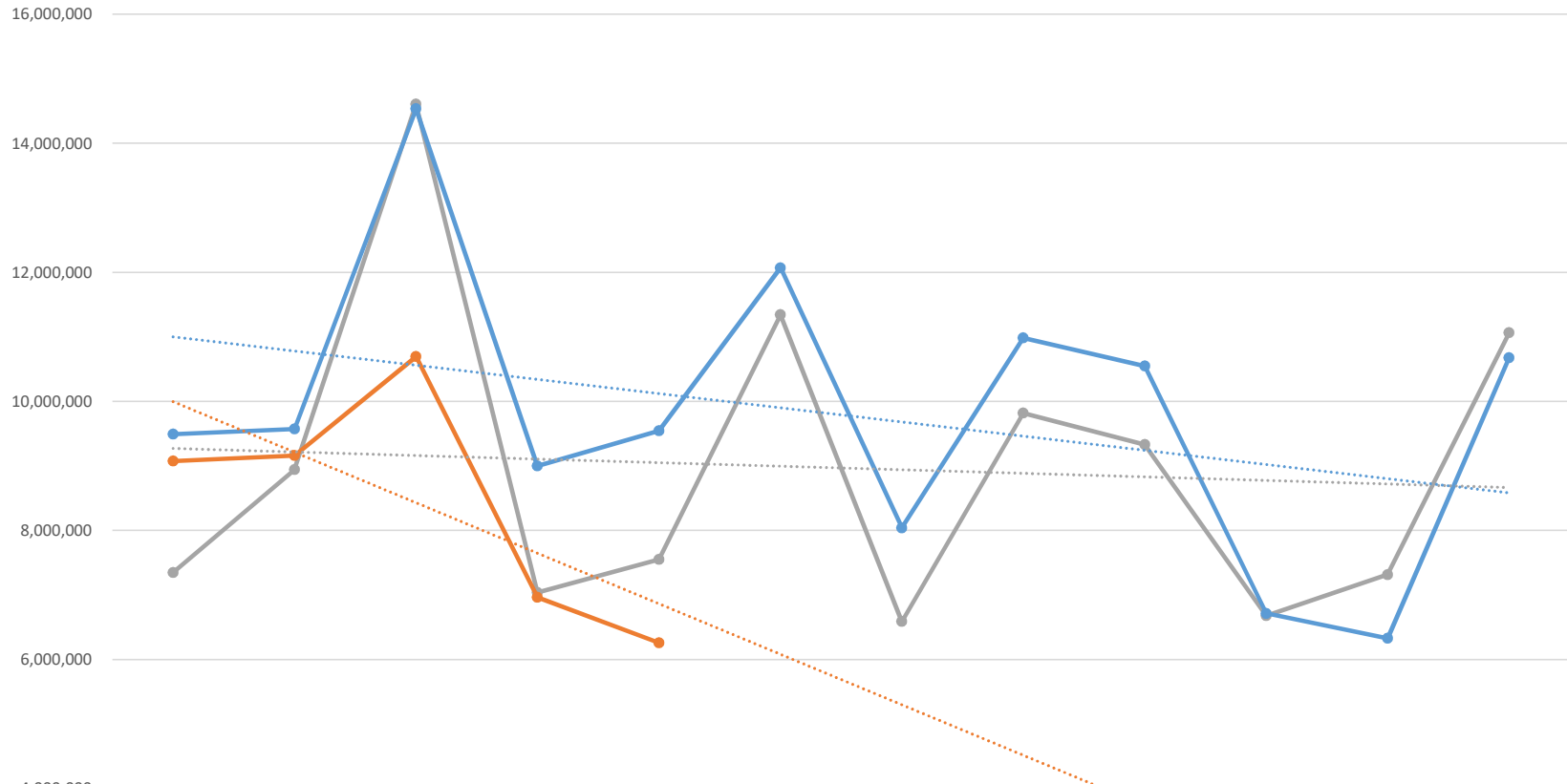
Consolidated 3-Year Revenue by Month



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2017	7,285,095	6,449,469	5,730,584	5,473,626	5,631,355	6,883,812	7,593,035	8,046,638	7,030,002	5,146,187	5,090,111	5,694,828
2018	6,600,951	6,136,485	5,847,414	5,903,286	5,512,762	6,363,224	7,895,146	8,699,860	7,281,819	5,879,757	6,036,430	6,343,494
2019	7,499,789	7,285,208	6,838,780	5,913,473	5,794,928							

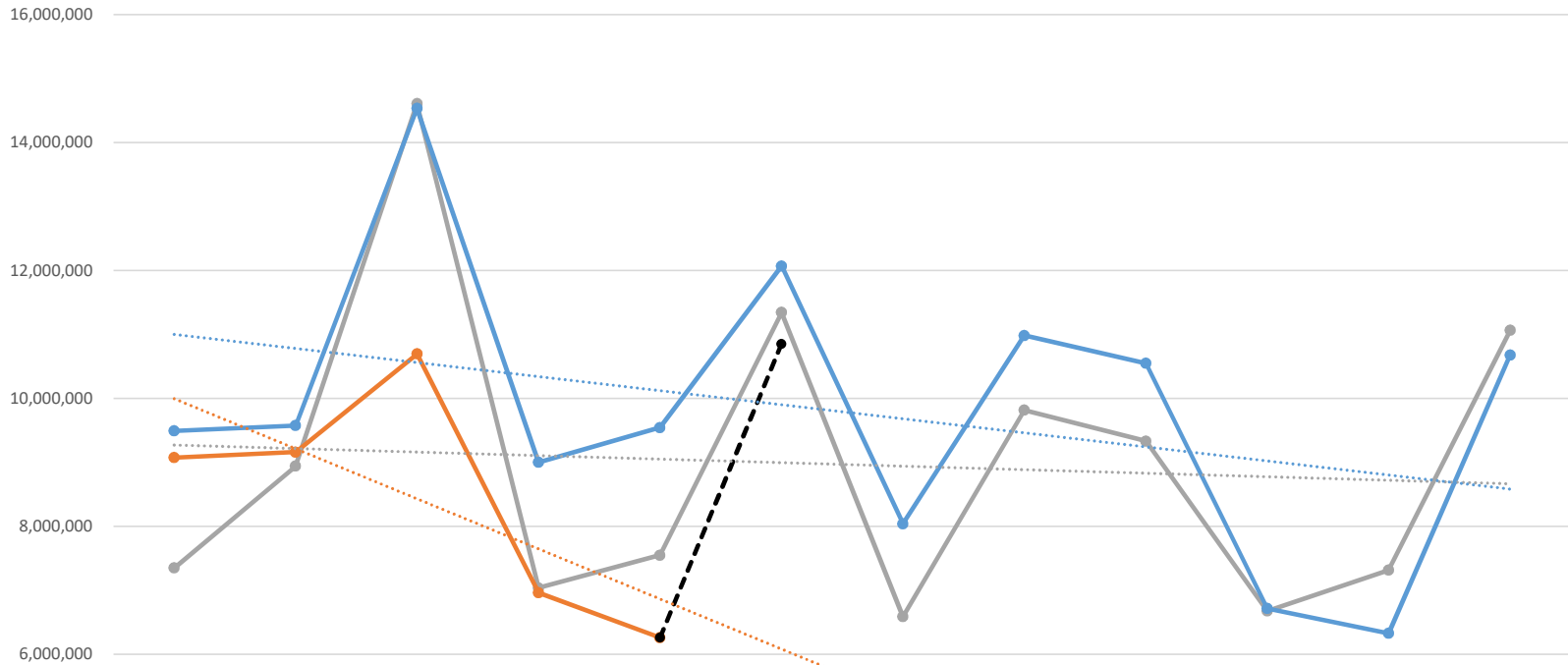


Consolidated 3-Year Cash Out by Month



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2017	7,346,373	8,940,327	14,605,744	7,034,768	7,545,969	11,342,779	6,584,730	9,815,493	9,329,342	6,674,856	7,312,856	11,062,729
2018	9,488,979	9,571,115	14,533,256	8,996,945	9,541,219	12,067,875	8,037,419	10,981,656	10,545,193	6,711,949	6,324,596	10,675,628
2019	9,072,926	9,157,920	10,693,133	6,959,551	6,257,316							

Consolidated 3-Year Cash Out by Month



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
—●— 2017	7,346,373	8,940,327	14,605,744	7,034,768	7,545,969	11,342,779	6,584,730	9,815,493	9,329,342	6,674,856	7,312,856	11,062,729
—●— 2018	9,488,979	9,571,115	14,533,256	8,996,945	9,541,219	12,067,875	8,037,419	10,981,656	10,545,193	6,711,949	6,324,596	10,675,628
—●— 2019	9,072,926	9,157,920	10,693,133	6,959,551	6,257,316							
-●- Forecast					6,257,316	10,850,657						

	VALLEY ELECTRIC ASSOCIATION CONSOLIDATED YoY MONTHLY RESULTS				
	PRELIMINARY UNAUDITED MAY STATEMENT				
	2019	2018	VARIANCE	BUDGET	VARIANCE
VEA	\$ 4,507,449	\$ 4,390,797	2.7%	\$ 4,341,586	3.8%
VETA	\$ 664,542	\$ 651,183	2.1%	\$ 604,141	10.0%
Comms	\$ 622,937	\$ 470,781	32.3%	\$ 664,193	-6.2%
<b>Operating Income</b>	<b>\$ 5,794,928</b>	<b>\$ 5,512,762</b>	<b>5.1%</b>	<b>\$ 5,609,920</b>	<b>3.3%</b>
Total Cost of Power	2,676,087	3,174,386	15.7%	2,540,523	-5.3%
<b>GROSS OPERATING MARGIN</b>	<b>3,118,841</b>	<b>2,338,376</b>	<b>33.4%</b>	<b>3,069,397</b>	<b>1.6%</b>
Distribution Expense - Operation	789,734	752,642	-4.9%	638,877	-23.6%
Distribution Expense - Maintenance	287,505	335,381	14.3%	240,880	-19.4%
Consumer Accounts Expense	203,685	258,368	21.2%	207,254	1.7%
Customer Service & Informational Expense	68,421	102,687	33.4%	82,295	16.9%
Sales Expense	75,831	156,326	51.5%	106,710	28.9%
Administrative and General Expense	958,941	1,193,968	19.7%	857,719	-11.8%
<b>TOTAL OPERATING EXPENSES</b>	<b>2,384,118</b>	<b>2,799,373</b>	<b>14.8%</b>	<b>2,133,734</b>	<b>-11.7%</b>
Fixed Costs (Depr. & Taxes)	1,072,312	1,248,800	14.1%	1,090,186	1.6%
Interest Expense (LTD)	754,444	677,678	-11.3%	638,086	-18.2%
Interest Charged to Construction	1,096	2,059	46.8%	-	#DIV/0!
Interest Expense - Other	167,672	111,129	-50.9%	219,287	23.5%
Other Deductions	11,506	23,575	51.2%	21,388	46.2%
<b>TOTAL EXPENSES FOR VEA</b>	<b>4,391,147</b>	<b>4,862,614</b>	<b>9.7%</b>	<b>4,102,682</b>	<b>-7.0%</b>
<b>NET OPERATING MARGIN</b>	<b>(1,272,306)</b>	<b>(2,524,237)</b>	<b>49.6%</b>	<b>(1,033,285)</b>	<b>-23.1%</b>
Interest Income (Non-Operating)	17,439	73,710	-76.3%	19,077	-8.6%
Non-Operating Margins - Other	(32,352)	(327,240)	90.1%	(8,174)	-295.8%
Other - Capital Credits & Patronage Dividends	-	-	-	-	0.0%
<b>NET NON-OPERATING MARGIN</b>	<b>(14,913)</b>	<b>(253,530)</b>	<b>94.1%</b>	<b>10,903</b>	<b>-236.8%</b>
<b>TOTAL MARGINS</b>	<b>\$ (1,287,219)</b>	<b>\$ (2,777,767)</b>	<b>53.7%</b>	<b>\$ (1,022,382)</b>	<b>-25.9%</b>
<b>EBITDA</b>	<b>\$ 723,217</b>	<b>\$ (484,571)</b>	<b>249.2%</b>	<b>\$ 914,275</b>	<b>-20.9%</b>

**CONSOLIDATED**

**VALLEY ELECTRIC ASSOCIATION**  
**PRELIMINARY CONSOLIDATED INCOME STATEMENT - UNAUDITED**  
**PERIOD ENDED MAY 31, 2019**

	YTD(MAY)	YTD(MAY)	YTD(MAY)	MAY	2019 VS 2018		2019 VS BUD	
	2018	2019	BUD	2019	Dollars	%	Dollars	%
1. Operating Revenue and Patronage Capital	30,000,897	33,332,178	30,985,675	5,794,928	3,331,280	11.1%	2,346,502	7.6%
2. Power Production Expense						-		-
3. Cost of Purchased Power	19,218,722	16,107,202	13,852,356	2,676,087	3,111,520	16.2%	(2,254,847)	-16.3%
6. Distribution Expense - Operation	4,121,837	3,597,753	3,383,456	789,734	524,083	12.7%	(214,297)	-6.3%
7. Distribution Expense - Maintenance	1,593,467	1,566,315	1,273,374	287,505	27,152	1.7%	(292,941)	-23.0%
8. Consumer Accounts Expense	1,211,563	1,023,629	1,134,022	203,685	187,934	15.5%	110,393	9.7%
9. Customer Service and Informational Expense	378,060	245,750	324,303	68,421	132,310	35.0%	78,553	24.2%
10. Sales Expense	779,946	380,237	579,404	75,831	399,708	51.2%	199,167	34.4%
11. Administrative and General Expense	5,862,465	5,699,425	4,402,934	958,941	163,040	2.8%	(1,296,491)	-29.4%
<b>12. Total Operation &amp; Maintenance Expense (2 thru 11)</b>	<b>33,166,059</b>	<b>28,620,312</b>	<b>24,949,850</b>	<b>5,060,205</b>	<b>4,545,748</b>	<b>13.7%</b>	<b>(3,670,462)</b>	<b>14.7%</b>
13. Depreciation & Amortization Expense	5,731,047	5,319,520	5,361,642	1,062,720	411,527	7.2%	42,122	0.8%
14. Tax Expense - Property & Gross Receipts					0	-	0	-
15. Tax Expense - Other	14,115	96,764	21,978	9,592	(82,649)	-585.5%	(74,786)	-340.3%
16. Interest on Long-Term Debt	3,354,038	3,771,728	3,267,187	754,444	(417,690)	-12.5%	(504,541)	-15.4%
17. Interest Charged to Construction (Credit)	16,325	5,070	0	1,096	11,255	68.9%	(5,070)	-
18. Interest Expense - Other	499,365	842,359	1,052,113	167,672	(342,994)	-68.7%	209,754	19.9%
19. Other Deductions	108,135	57,584	80,192	11,506	50,551	46.7%	22,608	28.2%
<b>20. Total Cost of Electric Service (12 thru 19)</b>	<b>42,889,085</b>	<b>38,713,338</b>	<b>34,732,962</b>	<b>7,067,234</b>	<b>4,175,747</b>	<b>9.7%</b>	<b>(3,980,376)</b>	<b>11.5%</b>
<b>21. Patronage Capital &amp; Operating Margins (1 minus 20)</b>	<b>(12,888,187)</b>	<b>(5,381,160)</b>	<b>(3,747,287)</b>	<b>(1,272,306)</b>	<b>7,507,027</b>	<b>58.2%</b>	<b>(1,633,874)</b>	<b>43.6%</b>
22. Non Operating Margins - Interest	349,867	98,525	95,751	17,439	(251,342)	-71.8%	2,774	2.9%
23. Allowance for Funds Used During Construction	0	0	0	0	0	-	0	-
24. Income (Loss) from Equity Investments					0	-	0	-
25. Non Operating Margins - Other	(362,951)	156,351	(40,818)	(32,352)	519,302	143.1%	197,169	483.0%
26. Generation & Transmission Capital Credits					0	-	0	-
27. Other Capital Credits & Patronage Dividends	535,513	427,964	535,513	0	(107,550)	-20.1%	(107,550)	-20.1%
28. Extraordinary Items					0	-	0	-
<b>29. Patronage Capital or Margins (21 thru 28)</b>	<b>(12,365,758)</b>	<b>(4,698,321)</b>	<b>(3,156,840)</b>	<b>(1,287,219)</b>	<b>7,667,437</b>	<b>62.0%</b>	<b>(1,541,481)</b>	<b>48.8%</b>
<b>30. EBITDA</b>	<b>(3,273,297)</b>	<b>4,654,282</b>	<b>5,955,634</b>	<b>723,217</b>	<b>7,927,579</b>	<b>242.2%</b>	<b>(1,301,352)</b>	<b>21.9%</b>

**VALLEY ELECTRIC ASSOCIATION**  
**CONSOLIDATED BALANCE SHEET - UNAUDITED**  
AS OF MAY 31, 2019

ASSETS AND OTHER DEBITS		LIABILITIES AND OTHER CREDITS	
1. Total Utility Plant in Service	332,818,756	30. Memberships	189,780
2. Construction Work in Progress	9,115,642	31. Patronage Capital	131,524,450
<b>3. Total Utility Plant (1+2)</b>	<b>341,934,398</b>	32. Operating Margins - Prior Years	(29,404,326)
4. Accum. Provision for Depreciation and Amort	88,053,095	33. Operating Margins - Current Year	(5,380,877)
<b>5. Net Utility Plant (3-4)</b>	<b>253,881,303</b>	34. Non-Operating Margins	(29,317,443)
6. Nonutility Property - Net	0	35. Other Margins & Equities	10,426,404
7. Investment in Subsidiary Companies	0	<b>36. Total Margins &amp; Equities (30 thru 35)</b>	<b>78,037,987</b>
8. Invest. in Assoc. Org. - Patronage Capital	5,077,646	37. Long-Term Debt RUS (Net)	0
9. Invest. in Assoc. Org. - Other - General Funds	0	(Payments-Unapplied (\$ _____))	
10. Invest in Assoc. Org. - Other - Nongeneral Funds	1,857,578	38. Long-Term Debt - FFB - RUS Guaranteed (Net)	0
11. Investments in Economic Development Projects		(Payments-Unapplied (\$ _____))	
12. Other Investments	1,358,478	39. Long-Term Debt - Other - RUS Guaranteed	0
13. Special Funds	0	40. Long-Term Debt - Other(Net)	205,060,814
<b>14. Total Other Property &amp; Investments (6 thru 13)</b>	<b>8,293,702</b>	41. Long-Term Debt - RUS Economic Development (Net)	0
15. Cash-General Funds	7,208,147	42. Payments - Unapplied	
16. Cash-Construction Funds-Trustee	0	<b>43. Total Long-Term Debt (37 thru 41 - 42)</b>	<b>205,060,814</b>
17. Special Deposits	1,956,959	44. Obligations Under Capital Leases	5,276,784
18. Temporary Investments	0	45. Accumulated Operating Provisions - Asset Retirement Obligations	2,298,222
19. Notes Receivable - Net	0	<b>46. Total Other Noncurrent Liabilities (44+45)</b>	<b>7,575,006</b>
20. Accounts Receivable - Net Sales of Energy	4,265,681	47. Notes Payable	30,502,895
21. Accounts Receivable - Net Other	731,980	48. Accounts Payable	5,658,636
22. Renewable Energy Credits	0	49. Consumers Deposits	820,644
23. Materials & Supplies - Electric and Other	5,213,569	50. Current Maturities Long-Term Debt	7,730,634
24. Prepayments	2,036,922	51. Current Maturities Long-Term Debt-Economic Dev.	
25. Other Current & Accrued Assets	15,920	52. Current Maturities Capital Leases	3,289,427
<b>26. Total Current &amp; Accrued Assets (15 thru 25)</b>	<b>21,429,178</b>	53. Other Current & Accrued Liabilities	5,270,058
27. Regulatory Assets	0	<b>54. Total Current &amp; Accrued Liabilities (47 thru 53)</b>	<b>53,272,295</b>
28. Deferred Debits	62,713,688	55. Regulatory Liabilities	0
<b>29. Total Assets &amp; Other Debits (5+14+26+thru 28)</b>	<b>346,317,872</b>	56. Deferred Credits	2,371,770
		<b>57. Total Liabilities &amp; Other Credits (36+43+46+54 thru 56)</b>	<b>346,317,872</b>

VEA

**VALLEY ELECTRIC ASSOCIATION**  
**PRELIMINARY NON-CONSOLIDATED INCOME STATEMENT - UNAUDITED**

PERIOD ENDED MAY 31, 2019

	YTD(MAY) 2018	YTD(MAY) 2019	YTD(MAY) BUD	MAY 2019	2019 VS 2018		2019 VS BUD	
					Dollars	%	Dollars	%
1. Operating Revenue and Patronage Capital	24,486,613	26,571,296	24,992,693	4,500,594	2,084,683	8.5%	1,578,603	6.3%
2. Broadband Operating Revenue	4,396,672	2,869,218	3,037,883	608,373	(1,527,453)	-34.7%	(168,664)	-5.6%
3. Cost of Purchased Power	18,619,989	14,800,647	13,261,966	2,543,924	3,819,341	20.5%	(1,538,682)	-11.6%
6. Distribution Expense - Operation	2,523,001	2,140,309	2,189,776	440,747	382,691	15.2%	49,467	2.3%
7. Distribution Expense - Maintenance	1,583,262	1,530,200	1,263,958	283,381	53,062	3.4%	(266,243)	-21.1%
8. Consumer Accounts Expense	1,086,222	886,480	1,020,909	175,852	199,741	18.4%	134,429	13.2%
9. Customer Service and Informational Expense	375,629	245,750	324,303	68,421	129,880	34.6%	78,553	24.2%
10. Sales Expense	620,980	281,706	438,022	64,370	339,274	54.6%	156,316	35.7%
11. Broadband Expense	4,279,014	2,559,895	3,206,389	538,224	1,719,119	40.2%	646,494	20.2%
12. Administrative and General Expense	3,336,759	4,110,863	2,590,345	662,569	(774,105)	-23.2%	(1,520,518)	-58.7%
<b>13. Total Operation &amp; Maintenance Expense (3 thru 11)</b>	<b>32,424,856</b>	<b>26,555,851</b>	<b>24,295,668</b>	<b>4,777,487</b>	<b>5,869,004</b>	<b>18.1%</b>	<b>(2,260,184)</b>	<b>-9.3%</b>
14. Depreciation & Amortization Expense	2,577,799	2,673,783	2,705,226	529,862	(95,984)	-3.7%	31,443	1.2%
15. Tax Expense - Property & Gross Receipts					0	-	0	-
16. Tax Expense - Other	11,789	39,213	21,978	0	(27,424)	-232.6%	(17,235)	-78.4%
17. Interest on Long-Term Debt	2,532,064	2,877,479	2,409,650	575,623	(345,415)	-13.6%	(467,829)	-19.4%
18. Interest Charged to Construction (Credit)	16,325	5,070	0	1,096	11,255	68.9%	(5,070)	-
19. Interest Expense - Other	141,698	572,607	783,979	116,718	(430,909)	-304.1%	211,373	27.0%
20. Other Deductions	107,385	57,584	80,192	11,506	49,801	46.4%	22,608	28.2%
<b>21. Total Cost of Electric Service (12 thru 19)</b>	<b>37,811,915</b>	<b>32,781,587</b>	<b>30,296,693</b>	<b>6,012,292</b>	<b>5,030,328</b>	<b>13.3%</b>	<b>(2,484,895)</b>	<b>-8.2%</b>
<b>22. Patronage Capital &amp; Operating Margins (1 minus 20)</b>	<b>(8,928,630)</b>	<b>(3,341,073)</b>	<b>(2,266,117)</b>	<b>(903,325)</b>	<b>5,587,557</b>	<b>-62.6%</b>	<b>(1,074,956)</b>	<b>-47.4%</b>
23. Non Operating Margins - Interest	349,483	98,140	95,367	17,360	(251,342)	-71.9%	2,774	2.9%
24. Allowance for Funds Used During Construction	0	0	0	0	0	-	0	-
25. Income (Loss) from Equity Investments	(4,281,329)	(1,890,789)	(1,480,786)	(368,787)	2,390,539	55.8%	(410,003)	-27.7%
26. Non Operating Margins - Other	(40,270)	7,437	(40,818)	(32,467)	47,707	118.5%	48,255	118.2%
27. Generation & Transmission Capital Credits					0	-	0	-
28. Other Capital Credits & Patronage Dividends	535,513	427,964	535,513	0	(107,550)	-20.1%	(107,550)	-20.1%
29. Extraordinary Items					0	-	0	-
<b>30. Patronage Capital or Margins (22 thru 29)</b>	<b>(12,365,232)</b>	<b>(4,698,321)</b>	<b>(3,156,841)</b>	<b>(1,287,219)</b>	<b>7,666,911</b>	<b>-62.0%</b>	<b>(1,541,481)</b>	<b>48.8%</b>
<b>31. EBITDA</b>	<b>(3,648,955)</b>	<b>2,827,079</b>	<b>3,654,716</b>	<b>319,974</b>	<b>6,476,034</b>	<b>-177.5%</b>	<b>(827,637)</b>	<b>22.6%</b>



**VALLEY ELECTRIC ASSOCIATION**  
**NON-CONSOLIDATED BALANCE SHEET - UNAUDITED**  
AS OF MAY 31, 2019

ASSETS AND OTHER DEBITS		LIABILITIES AND OTHER CREDITS	
1. Total Utility Plant in Service	\$246,850,328	30. Memberships	\$189,780
2. Construction Work in Progress	\$2,123,563	31. Patronage Capital	\$131,524,450
<b>3. Total Utility Plant (1+2)</b>	<b>\$248,973,891</b>	32. Operating Margins - Prior Years	(\$29,403,801)
4. Accum. Prov for Deprec and Amort	\$68,085,511	33. Operating Margins - Current Year	(\$3,341,073)
<b>5. Net Utility Plant (3-4)</b>	<b>\$180,888,379</b>	34. Non-Operating Margins	(\$31,357,248)
6. Nonutility Property - Net	\$0	35. Other Margins & Equities	\$10,426,404
7. Investment in Subsidiary Companies	\$29,497,725	<b>36. Total Margins &amp; Equities (30 thru 35)</b>	<b>\$78,038,512</b>
8. Invest. in Assoc. Org. - Patronage Capital	\$3,468,892	37. Long-Term Debt RUS (Net)	\$0
9. Invest. in Assoc. Org. - Other - General Funds	\$0	(Payments-Unapplied (\$_____))	
10. Invest in Assoc. Org. Nongeneral Funds	\$1,432,904	38. Long-Term Debt - FFB - RUS Guar (Net)	\$0
12. Other Investments	\$1,358,478	39. Long-Term Debt - Other - RUS Guar.	\$0
13. Special Funds	\$0	40. Long-Term Debt - Other(Net)	\$157,857,773
<b>14. Total Other Property &amp; Investments</b>	<b>\$35,757,998</b>	41. LTD - RUS Econ Devel (Net)	\$0
15. Cash-General Funds	\$7,170,927	42. Payments - Unapplied	\$0
16. Cash-Construction Funds-Trustee	\$0	<b>43. Total Long-Term Debt</b>	<b>\$157,857,773</b>
17. Special Deposits	\$1,905,638	44. Obligations Under Capital Leases	\$0
18. Temporary Investments	\$0	45. AccumOper Prov-Asset Retire Oblig.	\$2,298,222
19. Notes Receivable - Net	\$0	<b>46. Total Other Noncurrent Liabilities</b>	<b>\$2,298,222</b>
20. Accounts Receiv-Net Sales of Energy	\$3,830,286	47. Notes Payable	\$30,500,000
21. Accounts Receivable - Net Other	\$5,456,763	48. Accounts Payable	\$17,035,835
22. Renewable Energy Credits	\$0	49. Consumers Deposits	\$820,644
23. Materials & Supplies - Electric and Other	\$3,199,993	50. Current Maturities Long-Term Debt	\$6,801,188
24. Prepayments	\$2,003,026	51. Current Maturities LTD-Economic Dev.	\$0
25. Other Current & Accrued Assets	\$15,765	52. Current Maturities Capital Leases	\$0
<b>26. Total Current &amp; Accrued Assets</b>	<b>\$23,582,399</b>	53. Other Current & Accrued Liabilities	\$4,911,490
27. Regulatory Assets	\$0	<b>54. Total Current &amp; Accrued Liabilities</b>	<b>\$60,069,157</b>
28. Deferred Debits	\$59,283,065	55. Regulatory Liabilities	\$0
<b>29. Total Assets &amp; Other Debits</b>	<b>\$299,511,842</b>	56. Deferred Credits	\$1,248,179
		<b>57. Total Liabilities &amp; Other Credits</b>	<b>\$299,511,842</b>

VETA

# VALLEY ELECTRIC TRANSMISSION ASSOCIATION

## PRELIMINARY INCOME STATEMENT - UNAUDITED

PERIOD ENDED MAY 31, 2019

	YTD(MAY) 2018	YTD(MAY) 2019	YTD(MAY) BUD	MAY 2019	2019 VS 2018		2019 VS BUD	
					Dollars	%	Dollars	%
1. Electric Energy Revenues					-	-	0	-
2. Income From Leased Property (Net)								
3. Other Operating Revenue and Income	7,496,418	6,347,368	6,058,747	1,183,572	(1,149,050)	-15.3%	288,621	4.8%
<b>4. TOTAL OPERATING REVENUES &amp; PATRONAGE CAPITAL (1 thru 3)</b>	<b>7,496,418</b>	<b>6,347,368</b>	<b>6,058,747</b>	<b>1,183,572</b>	<b>(1,149,050)</b>	<b>-15.3%</b>	<b>288,621</b>	<b>4.8%</b>
8. Operating Expense - Transmission	4,793,741	3,840,685	3,817,887	645,933	953,055	19.9%	(22,798)	-0.6%
11. Operating Expense - Customer Accounts	0	3	0	3	(3)	-	(3)	-
13. Operating Expense - Sales	0	0	0	0	-	-	0	-
14. Operating Expense - Administrative & General	1,059,656	1,230,259	880,927	232,050	(170,602)	-16.1%	(349,331)	-39.7%
<b>15. TOTAL OPERATION EXPENSE (5 thru 14)</b>	<b>5,853,397</b>	<b>5,070,946</b>	<b>4,698,814</b>	<b>877,986</b>	<b>782,451</b>	<b>13.4%</b>	<b>(372,132)</b>	<b>-7.9%</b>
17. Maintenance Expense - Transmission	423	200	0	0	223	52.7%	(200)	-
<b>21. TOTAL MAINTENANCE EXPENSE (16 thru 20)</b>	<b>423</b>	<b>200</b>	<b>0</b>	<b>0</b>	<b>223</b>	<b>52.7%</b>	<b>(200)</b>	-
22. Depreciation and Amortization Expense	560,600	556,665	585,914	115,307	3,935	0.7%	29,249	5.0%
24. Interest on Long-Term Debt	821,975	894,250	857,537	178,821	(72,275)	-8.8%	(36,712)	-4.3%
25. Interest Charged to Construction - Credit	0	0	0	0	-	-	0	-
<b>29. TOTAL COST OF ELECTRIC SERVICE (15 + 21 thru 28)</b>	<b>7,236,395</b>	<b>6,522,061</b>	<b>6,142,266</b>	<b>1,172,114</b>	<b>714,334</b>	<b>9.9%</b>	<b>(379,795)</b>	<b>-6.2%</b>
<b>30. OPERATING MARGINS (4 less 29)</b>	<b>260,023</b>	<b>(174,693)</b>	<b>(83,519)</b>	<b>11,458</b>	<b>(434,716)</b>	<b>-167.2%</b>	<b>(91,175)</b>	<b>-109.2%</b>
31. Interest Income	384	384	384	79	-	0.0%	0	0.0%
34. Other Non-operating Income (Net)	(322,717)	148,632	0	0	471,348	146.1%	148,632	-
35. Generation & Transmission Capital Credits	0	0	0	0	-	-	0	-
36. Other Capital Credits and Patronage Dividends					-	-	0	-
37. Extraordinary Items					-	-	0	-
<b>38. NET PATRONAGE CAPITAL OR MARGINS (30 thru 37)</b>	<b>(62,310)</b>	<b>(25,677)</b>	<b>(83,134)</b>	<b>11,537</b>	<b>36,632</b>	<b>58.8%</b>	<b>57,457</b>	<b>69.1%</b>
<b>39. EBITDA</b>	<b>1,642,598</b>	<b>1,276,221</b>	<b>1,359,933</b>	<b>305,587</b>	<b>(366,377)</b>	<b>-22.3%</b>	<b>(83,712)</b>	<b>-6.2%</b>

**VALLEY ELECTRIC TRANSMISSION ASSOCIATION**  
**BALANCE SHEET - UNAUDITED**  
**AS OF MAY 31, 2019**

ASSETS AND OTHER DEBITS		LIABILITIES AND OTHER CREDITS	
1. Total Utility Plant in Service	\$44,925,035	32. Memberships	\$0
2. Construction Work in Progress	\$2,520,625	33. Patronage Capital	\$0
<b>3. TOTAL UTILITY PLANT (1+2)</b>	<b>\$47,445,661</b>	a) Assigned and Assignable	\$0
4. Accum. Provision for Depreciation and Amort.	\$9,366,175	b) Retired This Year	\$0
<b>5. NET UTILITY PLANT (3-4)</b>	<b>\$38,079,486</b>	c) Retired Prior Years	\$0
6. Nonutility Property - Net	\$0	d) Net Patronage Capital	\$0
7. Investment in Subsidiary Companies	\$0	34. Operating Margins - Prior Years	\$100,637,621
8. Invest. in Assoc. Org. - Patronage Capital	\$1,608,755	35. Operating Margin - Current Year	(\$25,677)
9. Invest. in Assoc. Org. - Other - General Funds	\$0	36. Non-Operating Margins	(\$99,000,000)
10. Invest in Assoc. Org. - Other - Nongeneral Funds	\$424,674	37. Other Margins and Equities	\$700,000
11. Investments in Economic Development Projects	\$0	<b>38. TOTAL MARGINS &amp; EQUITIES (32 + 33 thru 37)</b>	<b>\$2,311,943</b>
12. Other Investments	\$0	39. Long-Term Debt - RUS (Net)	\$0
13. Special Funds	\$0	40. Long-Term Debt - FFB - RUS Guaranteed	\$0
<b>14. TOTAL OTHER PROPERTY AND INVESTMENTS</b>	<b>\$2,033,428</b>	41. Long-Term Debt - Other - RUS Guaranteed	\$0
15. Cash-General Funds	\$21,979	42. Long -Term Debt - Other (Net)	\$47,203,042
16. Cash-Construction Funds-Trustee	\$0	43. Long-Term Debt - RUS - Econ Devel. (Net)	\$0
17. Special Deposits	\$51,321	44. Payments - Unapplied	\$0
18. Temporary Investments	\$0	<b>45. TOTAL LONG-TERM DEBT (39 thru 43-44)</b>	<b>\$47,203,042</b>
19. Notes Receivable - Net	\$0	46. Obligations Under Capital Leases - Noncurrent	\$0
20. Accounts Receivable - Net Sales of Energy	\$0	47. Accumulated Operating Provisions and Asset Retirement Obligatiions	\$0
21. Accounts Receivable - Net Other	\$11,734,693	<b>48. TOTAL OTHER NONCURRENT LIABILITIES (46 + 47)</b>	<b>\$0</b>
22. Fuel Stock	\$0	49. Notes Payable	\$0
23. Materials & Supplies - Other	\$0	50. Accounts Payable	\$0
24. Prepayments	\$0	51. Current Maturities Long-Term Debt	\$929,446
25. Other Current & Accrued Assets	\$155	52. Current Maturities Long Term Debt - Rural Development	\$0
<b>26. TOTAL CURRENT AND ACCRUED ASSETS (15 thru 25)</b>	<b>\$11,808,148</b>	53. Current Maturities Capital Leases	\$0
27. Unamortized Debt Discount & Extror. Prop. Losses	\$0	54. Taxes Accrued	\$809
28. Regulatory Assets	\$0	55. Interest Accrued	\$357,642
29. Other Deferred Debits	\$5,411	56. Other Current and Accrued Liabilities	\$0
30. Accumulated Deferred Income Taxes	\$0	<b>57. TOTAL CURRENT &amp; ACCRUED LIABILITIES (49 thru 56)</b>	<b>\$1,287,897</b>
<b>31. TOTAL ASSETS AND OTHER DEBITS (5 + 14 + 26 thru 30)</b>	<b>\$51,926,473</b>	58. Deferred Credits	\$1,123,591
		59. Accumulated Deferred Income Taxes	\$0
		<b>60. TOTAL LIABILITIES AND OTHER CREDITS (38 + 45 + 48 + 57 thru 59)</b>	<b>\$51,926,473</b>

## 3 Month Equity - 2019

	<b>March</b>	<b>April</b>	<b>May</b>
<b>VEA</b>	26.60%	26.42%	26.06%
<b>VETA</b>	4.35%	4.43%	4.45%
<b>VCA</b>	67.66%	66.96%	66.57%
<b>Consolidated</b>	<b>22.96%</b>	<b>22.82%</b>	<b>22.53%</b>

VALLEY ELECTRIC ASSOCIATION  
ADDITIONAL SUPPORTING REPORTS  
AS OF MAY 31, 2019

## SALES DATA

MAY 2019	Current Month			
	2019	2018	Change	Var.
Member Sales	35,991,819	37,923,992	(1,932,173)	-5.1%
SCE Interchange	1,779,480	2,077,560	(298,080)	-14.3%
VEA Internal Use	161,377	172,089	(10,712)	-6.2%
<b>Total Sales</b>	<b>37,932,676</b>	<b>40,173,641</b>	<b>(2,240,965)</b>	<b>-5.6%</b>
Purchases	37,309,157	40,803,069	(3,493,912)	-8.6%
SCE Interchange	3,615,840	4,575,600	(959,760)	-21.0%
<b>Total Purchases</b>	<b>40,924,997</b>	<b>45,378,669</b>	<b>(4,453,672)</b>	<b>-9.8%</b>
<b>System Losses</b>	<b>7.31%</b>	<b>11.46%</b>	<b>-4.15%</b>	
<b>System Demand</b>	<b>77,355</b>	<b>94,835</b>	<b>(17,480)</b>	<b>-18.4%</b>
<b>Month Demand Occurred</b>	<b>MAY'19</b>	<b>MAY'18</b>		
<b>ENERGY REVENUE</b>				
Residential	\$2,174,407	\$2,136,140	\$38,267	1.8%
Irrigation	\$433,013	\$394,963	\$38,050	9.6%
Commercial - <50 KW	\$422,369	\$428,933	(\$6,564)	-1.5%
Commercial - 50-249 KW	\$477,092	\$455,481	\$21,610	4.7%
Commercial - 250 KW & Up	\$490,593	\$439,499	\$51,094	11.6%
Contract Sales	\$312,509	\$336,876	(\$24,367)	-7.2%
Street Lighting	\$3,756	\$3,381	\$375	11.1%
<b>Total Revenue</b>	<b>\$4,313,738</b>	<b>\$4,195,273</b>	<b>\$118,465</b>	<b>2.8%</b>
<b>ENERGY SALES</b>				
Residential	14,754,849	16,619,593	(1,864,744)	-11.2%
Irrigation	4,577,023	4,104,778	472,245	11.5%
Commercial - <50 KW	2,903,930	3,228,280	(324,350)	-10.0%
Commercial - 50-249 KW	4,409,185	4,504,552	(95,367)	-2.1%
Commercial - 250 KW & Up	4,711,256	4,460,776	250,480	5.6%
Contract Sales	4,625,833	4,996,312	(370,479)	-7.4%
Street Lighting	9,743	9,701	42	0.4%
<b>Total Sales (kwh)</b>	<b>35,991,819</b>	<b>37,923,992</b>	<b>(1,932,173)</b>	<b>-5.1%</b>

Year to Date			
2019	2018	Change	Var.
223,554,441	212,520,959	11,033,482	5.2%
6,897,600	8,171,520	(1,273,920)	-15.6%
966,783	881,426	85,357	9.7%
<b>231,418,824</b>	<b>221,573,905</b>	<b>9,844,919</b>	<b>4.4%</b>
228,778,603	214,494,943	14,283,660	6.7%
8,883,360	10,812,400	(1,929,040)	-17.8%
<b>237,661,963</b>	<b>225,307,343</b>	<b>12,354,620</b>	<b>5.5%</b>
<b>2.63%</b>	<b>2.59%</b>		
<b>130,634</b>	<b>121,465</b>	<b>9,169</b>	<b>7.5%</b>
<b>JAN'19</b>	<b>FEB'18</b>		
\$15,594,976	\$13,776,825	\$1,818,151	13.2%
\$699,167	\$842,396	(\$143,229)	-17.0%
\$2,211,417	\$2,149,816	\$61,601	2.9%
\$2,361,486	\$2,200,517	\$160,970	7.3%
\$2,458,234	\$2,226,997	\$231,237	10.4%
\$2,133,430	\$2,091,689	\$41,742	2.0%
\$17,871	\$16,903	\$968	5.7%
<b>\$25,476,582</b>	<b>\$23,305,142</b>	<b>\$2,171,440</b>	<b>9.3%</b>
121,321,272	111,378,921	9,942,351	8.9%
7,147,843	8,707,571	(1,559,728)	-17.9%
16,431,091	16,844,094	(413,003)	-2.5%
22,617,273	21,812,047	805,226	3.7%
24,259,544	22,663,304	1,596,240	7.0%
31,728,703	31,066,517	662,186	2.1%
48,715	48,505	210	0.4%
<b>223,554,441</b>	<b>212,520,959</b>	<b>11,033,482</b>	<b>5.2%</b>

**SALES DATA**

<b>AVG KWH SALES</b>				
Residential	735	851	(116)	-13.6%
Irrigation	20,433	18,407	2,026	11.0%
Commercial - <50 KW	1,358	1,516	(158)	-10.4%
Commercial - 50-249 KW	19,684	21,657	(1,973)	-9.1%
Commercial - 250 KW & Up	134,607	148,693	(14,086)	-9.5%
Contract Sales	4,625,833	4,996,312	(370,479)	-7.4%
Street Lighting	3,248	4,851	(1,603)	-33.0%
<b>Total</b>	<b>1,586</b>	<b>1,714</b>	<b>(128)</b>	<b>-7.5%</b>
<b>CONSUMERS</b>	<b>MAY'19</b>	<b>MAY'18</b>	<b>Change</b>	
Residential	33	46	(13)	
Irrigation	4	(1)	5	
Commercial - <50 KW	7	(9)	16	
Commercial - 50-249 KW	1	1	0	
Commercial - 250 KW & Up	0	0	0	
Contract Sales	0	0	0	
Street Lighting	0	0	0	
<b>Total Consumers</b>	<b>45</b>	<b>37</b>	<b>8</b>	
<b>REVENUE PER KWH</b>				
Residential	0.1474	0.1285	0.0188	14.7%
Irrigation	0.0946	0.0962	(0.0016)	-1.7%
Commercial - <50 KW	0.1454	0.1329	0.0126	9.5%
Commercial - 50-249 KW	0.1082	0.1011	0.0071	7.0%
Commercial - 250 KW & Up	0.1041	0.0980	0.0061	6.2%
Contract Sales	0.0676	0.0674	0.0001	0.2%
Street Lighting	0.3855	0.3485	0.0370	10.6%
<b>Total</b>	<b>0.1199</b>	<b>0.1106</b>	<b>0.0093</b>	<b>8.4%</b>

	1,209	1,141	68	6.0%
	6,382	7,809	(1,427)	-18.3%
	1,536	1,582	(46)	-2.9%
	20,194	20,973	(779)	-3.7%
	138,626	151,089	(12,463)	-8.2%
	6,345,741	6,213,303	132,438	2.1%
	3,248	4,851	(1,603)	-33.0%
	<b>1,970</b>	<b>1,921</b>	<b>49</b>	<b>2.6%</b>
	<b>MAY'19</b>	<b>MAY'18</b>	<b>Change</b>	
	20,070	19,531	539	2.8%
	224	223	1	0.4%
	2,139	2,129	10	0.5%
	224	208	16	7.7%
	35	30	5	16.7%
	1	1	0	0.0%
	3	2	1	50.0%
	<b>22,696</b>	<b>22,124</b>	<b>572</b>	<b>2.6%</b>
	0.1285	0.1237	0.0048	3.9%
	0.0978	0.0967	0.0011	1.1%
	0.1346	0.1276	0.0070	5.5%
	0.1044	0.1009	0.0035	3.5%
	0.1013	0.0977	0.0036	3.7%
	0.0672	0.0673	(0.0001)	-0.1%
	0.3668	0.3485	0.0184	5.3%
	<b>0.1140</b>	<b>0.1096</b>	<b>0.0044</b>	<b>4.0%</b>



VALLEY ELECTRIC ASSOCIATION, INC.  
13 Month Cash Flow

Sources of Cash	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19
Energy & Broadband Billing	4,477,913	5,236,833	6,548,187	7,168,509	7,090,514	6,440,275	5,010,421	4,733,346	6,149,518	5,881,409	6,051,808	5,793,031	5,829,173
Line of Credit	4,000,000	6,500,000	1,000,000	2,000,000	2,500,000			3,000,000					
Capital Credits/Interest Income	38,391	66,539		752,577	98,413	11,948	13,934	13,507	14,261	15,754	243,130	25,304	10,966
Aid to Construction	287,083	277,040	86,559	387,003	386,395	85,743	107,733	94,288	450,354	367,003	80,990	99,666	93,301
Accounts Receivable	734,620	655,332	1,171,167	409,007	530,065	613,514	497,135	1,306,328	600,573	473,849	988,823	780,514	1,196,193
CoBank Loan													
CAISO	52,394	168,433	106,421	2,380	71,927	173,248	396,471	5,000,151	1,813	20,651	7,749	181,430	54,489
<b>Total Sources of Cash</b>	<b>9,890,382</b>	<b>12,904,177</b>	<b>8,912,335</b>	<b>10,699,475</b>	<b>10,677,303</b>	<b>7,324,727</b>	<b>6,025,692</b>	<b>14,147,619</b>	<b>7,216,519</b>	<b>6,758,666</b>	<b>7,372,500</b>	<b>6,879,946</b>	<b>7,184,122</b>

**VALLEY ELECTRIC ASSOCIATION, INC.**  
13 Month Cash Flow

Uses of Cash	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19
<b>Plant</b>													
Plant Materials	558,704	294,563	209,199	546,649	251,932	144,980	307,478	271,408					
VEA									187,035	176,323	207,613	123,537	119,841
VETA													31,544
VCA									264,291	136,302	31,253	22,656	90,581
Construction Work in Progress	1,602,805	865,261	302,797	398,496	102,964	304,989	133,163	83,911					
VEA									87,375	165,438	100,776	153,795	138,336
VETA									34,231	191,087	232,324	205,878	28,354
VCA									53,440	22,683	28,362	30,630	40,000
General Plant	112,338	269,575		81,142	131,985	219,158	267,478	153,794	550,718		36,165	125,137	
<b>Total Plant</b>	<b>2,273,847</b>	<b>1,429,400</b>	<b>511,996</b>	<b>1,026,287</b>	<b>486,881</b>	<b>669,126</b>	<b>708,120</b>	<b>509,113</b>	<b>1,177,090</b>	<b>691,834</b>	<b>636,492</b>	<b>661,633</b>	<b>448,655</b>
<b>Investments</b>													
Temporary Investments	0	0	0	0	0	0	0	0	0	0	0	0	0
Subordinate Certificate	0	0	0	0	0	0	0	0	0	0	0	0	0
Deferred Gain Special Deposit	0	0	0	0	0	0	0	0	0	0	0	0	0
NRECA Investment Trust	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Investments</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Debt Service</b>													
Long Term Debt - Principal	45,141	1,330,860	45,362	619,161	1,396,319	98,739	95,793	1,413,848	96,297	624,666	1,434,647	97,070	100,464
Long Term Debt - Interest	127,530	1,769,791	128,446	245,214	1,897,306	123,849	150,251	2,052,459	200,713	323,678	2,024,750	204,654	197,674
Line of Credit													
<b>Total Debt Service</b>	<b>172,671</b>	<b>3,100,651</b>	<b>173,808</b>	<b>864,375</b>	<b>3,293,625</b>	<b>222,589</b>	<b>246,044</b>	<b>3,466,308</b>	<b>297,010</b>	<b>948,345</b>	<b>3,459,397</b>	<b>301,724</b>	<b>298,139</b>
<b>Operations</b>													
Purchased Power/Margin Calls	32,339,214	3,472,865	3,415,546	4,072,990	3,588,235	2,626,326	2,626,326	2,795,333	2,888,617	2,940,655	3,177,628	2,323,888	2,101,322
Gross Payroll	1,722,924	1,412,024	1,394,464	2,104,300	1,429,184	1,335,869	1,335,869	1,477,368	2,519,675	1,532,172	1,125,933	1,143,086	1,141,056
NRECA Benefits	1,129,219	1,161,312	1,133,408	1,258,780	460,792	402,787	402,787	397,441	1,142,147	1,240,843	970,113	1,116,389	990,101
Capital Credits	5,817	5,148	1,697	12,818	26,269	110	110	5,816	3,388	31,966	28,838	12,696	1,376
Transmission Sale	311,117												
Operating Material & Services	1,897,526	1,486,475	1,406,500	1,642,106	1,260,201	1,455,142	1,005,338	2,024,251	1,044,999	1,772,104	1,294,732	1,400,136	1,276,666
<b>Total Operations</b>	<b>37,405,817</b>	<b>7,537,825</b>	<b>7,351,815</b>	<b>9,090,994</b>	<b>6,764,881</b>	<b>5,820,235</b>	<b>5,370,431</b>	<b>6,700,208</b>	<b>7,598,827</b>	<b>7,517,739</b>	<b>6,597,244</b>	<b>5,996,195</b>	<b>5,510,522</b>
<b>Total Uses of Cash</b>	<b>39,852,336</b>	<b>12,067,875</b>	<b>8,037,419</b>	<b>10,981,656</b>	<b>10,545,187</b>	<b>6,711,950</b>	<b>6,324,595</b>	<b>10,675,629</b>	<b>9,072,927</b>	<b>9,157,918</b>	<b>10,693,133</b>	<b>6,959,552</b>	<b>6,257,316</b>
<b>Net Cash Increase/(Decrease)</b>	<b>(30,261,954)</b>	<b>836,301</b>	<b>874,915</b>	<b>(282,181)</b>	<b>132,116</b>	<b>612,777</b>	<b>(298,903)</b>	<b>3,471,990</b>	<b>(1,856,408)</b>	<b>(2,399,252)</b>	<b>(3,320,633)</b>	<b>(79,606)</b>	<b>926,806</b>
<b>Reconciliation</b>													
Beginning Cash Balance	38,852,178	8,590,224	9,426,526	10,301,441	10,019,260	10,151,376	10,764,153	10,465,250	13,937,241	12,080,832	9,681,580	6,360,947	6,281,341
Increase/(Decrease)	(30,261,954)	836,301	874,915	(282,181)	132,116	612,777	(298,903)	3,471,990	(1,856,408)	(2,399,252)	(3,320,633)	(79,606)	926,806
Ending Cash Balance	8,590,224	9,426,526	10,301,441	10,019,260	10,151,376	10,764,153	10,465,250	13,937,241	12,080,832	9,681,580	6,360,947	6,281,341	7,208,147
<b>Detail of Cash on Hand</b>													
Cash - General Fund	495,327.25	1,202,745.52	1,976,795.08	1,373,255.54	1,404,156.19	2,228,171.49	1,810,834.05	4,684,070.35	2,688,039.00	200,435.57	368,041.58	534,696.19	5,718.09
Cash - Payroll	(4,296.49)	0.00	0.00	(3,298.53)	0.00	0.00	3,216.71	(400.00)	41,583.26	(5,840.30)	(2,434.73)	(2,011.15)	(1,811.15)
Cash - Capital Credit	(861,797.25)	(861,940.86)	(788,371.67)	(735,068.87)	(714,832.71)	(694,955.88)	(691,515.89)	(9,793.89)	(3,722.17)	(3,738.49)	(3,106.92)	(5,934.66)	(6,198.17)
Cash - Section 125 Insurance Account	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cash - Outer District Payments in Transit	8,490.38	10,808.20	14,723.09	19,788.35	7,930.00	5,582.01	(300.63)	0.00	0.00	0.00	0.00	0.00	0.00
Cash - EBIZ Account	151,705.27	187,483.31	200,214.54	296,913.38	374,281.94	133,562.26	237,278.58	144,110.37	221,417.63	341,439.82	309,903.22	300,379.21	244,758.07
Cash - CFC Cash Holding	8,089,458.35	8,155,996.85	8,166,941.33	8,179,078.65	8,191,234.71	8,203,182.62	8,217,116.16	8,230,623.19	8,244,883.82	8,260,637.81	5,649,893.06	5,415,094.76	6,926,060.52
Cash - Working Funds - Petty Cash	2,200.00	2,200.00	1,900.00	1,900.00	1,900.00	1,900.00	1,900.00	1,900.00	1,900.00	1,900.00	1,900.00	1,900.00	2,400.00
Cash - Valley Electric Transmission Association, LLC	514,067.32	514,067.32	514,067.32	671,520.54	671,520.54	671,520.54	671,520.54	671,520.54	671,520.54	671,520.54	21,520.54	21,981.03	21,978.53
Cash - VCA	215,069.51	215,165.76	215,171.23	215,171.23	215,185.77	215,191.31	215,200.40	215,210.39	215,210.39	215,224.69	15,229.76	15,235.47	15,241.24
	8,590,224	9,426,526	10,301,441	10,019,260	10,151,376	10,764,154	10,465,250	13,937,241	12,080,832	9,681,580	6,360,947	6,281,341	7,208,147